

Thursday, November the 23rd 2017, Proorismos Papastratos

# CONTAINER & PORT INFRASTRUCTURE CONFERENCE



## Greece as a strong global maritime center: Challenges & Opportunities

Over the past two decades, world gross product grew by 73% in real terms. Meanwhile, sea trade grew by 112%, while the value of goods transported by sea accounted for 90% of international trade. The shipping industry, an industry with an international orientation, has been undoubtedly the main driving force of global trade. According to the World Maritime Council, the international shipping industry in 2016 carried about 130 million full-load containers with an estimated value of more than 4 trillion dollars, equivalent to 60% of the value of global maritime trade. At the same time, however, the liberalization and rapid growth of international trade, and the shifting of the global economy's weighting point to Asia has had a significant impact on global shipping. The shipping community is forced to seek more attractive destinations as the basis of its activities. The traditional maritime centers of the developed world are called upon to face the intense competition of rising ports as a result of the ever-changing world trade patterns. A key factor contributing to the attractiveness of a city or region as an international or global maritime center is the existence of modern port facilities as well as freight and transport infrastructure. Greece can not remain a spectator in this battle, to maintain its leading role in global shipping. In order to deeply discuss and answer how the country will strengthen its position among the top global shipping centers, Plant BU of Boussias Communications, with the support of the Greek-Chinese Chamber, organize the **Container & Port Infrastructure Conference**.

### Central Speech



**Stergios Pitsiorlas**  
Deputy Minister  
of Economy and  
Development of the  
Hellenic Republic

### Keynote Speaker



**Iris Scheel**  
Member of Management  
Board, Hamburg Port  
Authority

[www.containerandport.gr](http://www.containerandport.gr)

## Speakers

### International Expert



**Fredrik Johanson**  
Head of Sales,  
ABB Ports

### International Expert



**Philippos Aivazis**  
Senior TOS Consultant



**John Kokotos,**  
General Manager  
for Industrial  
Automation, Greece  
& Cyprus, ABB



**Dr. Giorgos Ageridis,**  
Energy Efficiency Director,  
Center for Renewable  
Energy Sources and Saving



**Prof. Nancy Alonistioti**  
Assistant Professor  
Department of Informatics &  
Telecommunications, National  
Kapodistrian University of Athens



**Dr. George Vaggelas,**  
researcher, Department  
of Shipping Trade and  
Transport,  
University of the Aegean



**Panagiotis Gavathas**  
Commercial Director, ESA  
Security Solutions



**Konstantinos  
Giannidis**  
President, Hellenic -  
Chinese Chamber



**Dionisis Grigoropoulos**  
President BoD, Greek  
cold storage & Logistics  
Association



**Christos Doukas**  
President & CEO,  
Alexandroupolis Port  
Authority S.A



**Petros Kokkalis**  
Bluegrowth  
Piraeus representative



**Christos Labridis,**  
Secretary-General of Ports,  
Ports Policy and Maritime  
Investment,  
Ministry of Shipping & Island



**Dr Nikolaos Liapis**  
Chairman Marine  
LNG Network



**Dimitris Mathios**  
Vice President, Piraeus  
Chamber of Commerce  
and Industry



**Dr Nikitas Nikitakos**  
Professor, Dept. of  
Shipping Trade and  
Transport, Aegean  
University



**Andreas Ntais**  
President and  
Managing Director,  
Igoumenitsa Port  
Authority



**Filippas Prokopakis**  
Commercial Manager,  
Danaos Shipping



**Nikolaos Rodopoulos**  
Chairman Greek Logistics  
Association



**Dr. Konstantinos Rokkos**  
Regional Vice President, International  
Propeller Club South Europe and Africa,  
Chief Executive Officer & Chairman Director,  
TST International



**Themistoklis Sardis**  
IT Manager  
Costamare  
Shipping



**Thrasivoulos Stauridopoulos**  
President & CEO,  
Volos Port Authority S.A

**One2One Sessions**  
The conference will host pre-set, 10-minute,  
personalized meetings with the prominent speakers.  
For more information, please contact us.

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### THE CONFERENCE

Container shipping is now being transformed with the introduction of new technologies (IoT's) and new business models applied by companies. At the same time, port facilities are facing increased demands on environmental issues, quality of service and security, and the risk of cyber-attacks. Given that port facilities in our country will have to modernize and improve their services and their logistical connectivity (in order to maintain their competitive position as a basic transit corridor for the region of the Mediterranean - Middle East and the road «One Belt One Road»), the **Container & Port Infrastructure Conference** aims at:

- Giving a strategic perspective to current issues of the shipping industry
  - Identifying best practices, innovative approaches, business models and tools that lead to the efficient, safer, 'smart' and 'green' port facility operation
  - Explaining the opportunities of the financial sector for the development of port facilities / businesses for the benefit of economic growth
- Container & Port Infrastructure Conference will present, discuss and explore the directions that container shipping needs to develop / modernize, as well as the latest developments regarding the effective operation of port facilities, focusing on the following pillars:
- Container & Port technologies
  - M2M technologies in port facilities & terminals
  - M2M technologies in the shipping of containers
  - ICT in the shipping of containers
  - Digital Supply Chains
  - Smart Ports concept
  - The 'One Belt One Road' approach

### TARGET AUDIENCE

Container & Port Infrastructure Conference will bring together stakeholders across the shipping industry, container shipping, supply chain and port facility operations such as:

- Senior Coast Guard officers
- Senior Government Executives
- Institutional bodies
- Executives of shipping companies
- Port facility operators
- Port facility builders
- Railway operators
- Logistics executives
- Executives of IT companies
- Executives of freight companies
- Executives & Technical staff of port facilities
- Container terminal equipment companies
- Conservators of marine / mechanical equipment
- Port facility operators (Communications, Software / Data Services, Shipboard Electronics, Navigation Systems, Control Systems, Security Technology)
- Shipowners of marine technical organizations / classification societies

### WHY PARTICIPATE IN THE CONFERENCE

The conference is the first dynamic meeting in the field of shipping industry, container shipping, supply chain and port facility operations, with the benefits of developing know-how, targeted information and networking of stakeholders. Participants will have the opportunity to:

- Learn about new trends and the relative solutions offered for shipping containers.
- Get acquainted with successful strategies and good practices for the efficient management of container shipping and port facility management.
- Discuss the common challenges they face and exchange useful points of view with experts in the field.
- Learn about new tools, products and services available to support and increase the effectiveness of their work.
- «Build» the necessary collaborations and synergies that will help in the implementation of their business plans.
- Make effective networking ensured by the strong presence of all stakeholders, from the solutions and service provider to the end-user.

### REGISTRATION FEES

[www.containerandport.gr](http://www.containerandport.gr)

1st Delegate: 250€ | 3 Delegates of the same company (2+1 free) 500€ | 5 Delegates of the same company (3+2 free) 750€

#### EARLY BIRD OFFER CONDITIONS

- The early bird prices are applied to entries that will be paid until the end of the offer. In case of cancellation, there is no refund (there is a possibility of transferring the participation to another person).

By completing the Registration form your participation is considered valid, in case of cancellation without written notification in accordance with the terms and conditions listed below, the participation fee will be invoiced in full.

- Registrations should be paid in advance.

- Cancellations should be notified in writing by 16/11/2017, otherwise 50% of the participation fee will be invoiced.
- In case of cancellation after 22/11/2017, the total of participation fee will be invoiced.